

iQstor® Government Supplier

IQSTOR KNOWS THE IMPORTANCE OF KEEPING MISSION-CRITICAL DATA ACCESSIBLE AROUND THE CLOCK. IQSTOR OFFERS A ROBUST, AFFORDABLE SOLUTION FOR YOUR DATA STORAGE REQUIREMENTS.



**Government
Overview**

An Independent Provider Offering Customizable Data Storage Solutions

iQstor is a seven year old, product company providing government and commercial companies with networked storage solutions. Our clients include Unisys, NASA, the State of Nevada and Long Beach Transit Authority. Our experienced program management team is prepared to offer off-the-shelf or customized solutions for federal, state, and/or local agencies clients.

The Big Picture

- Affordably Priced
- Enterprise-Level Features
- High Performance
- Microsoft® Certified
- VMware® Certified
- High Capacity
- Easy to use, install and manage
- Unlimited 24x7 Telephone Support
- Hardware Replacement
- Crisis Management Solutions

Affordable Solutions

Our 5th generation RAID and storage controller technology consistently meets today's technology standards with support for Fibre Channel and iSCSI interfaces. Embedded software features such as remote replication snapshot and mirroring technology provided the data protection expected of today's intelligent storage systems.

iSCSI SAN is an ideal fit and an enabler for server virtualization. The iQstor iSCSI storage platform delivers the cost advantages of an Ethernet based SAN, the ease of use of a familiar network protocol and high performance for SMB applications. Embedded data protection software eliminates the need for skilled storage professionals. Integrated with managed storage to provide backup and archival services, the storage platform delivers an affordable and complete solution to cover the lifecycle of business information.

Green Storage Solutions:

As data storage needs expand, power consumption requirements and costs are also increasing at a rapid pace. Industry analyst IDC estimates that data center electricity costs are already in the \$3.3 billion annual range, and according to the InfoPro Wave 9 study, "40% of power in the data center is now for data storage." Our virtualization technology allows companies to allocate capacity on demand to eliminate costs of storage over allocation. The result is reduced power consumption and cooling costs in data centers and a greener IT environment. With the growing environmental requirements, our products can assist you with meeting the government's environmental, "green" goals. Whether you are building a storage infrastructure or meeting requirements on a bid, our engineering team can modify our data storage technologies to deliver customized solutions for you or your clients needs.



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ISO 9001/2000 Quality Standards:

We service our government clients with 24x7 support and an effective escalation process to handle mission critical situations. We provide professional installation assistance, diagnosis and service issue resolution with direct system access with remote management capabilities.

Proactive Solutions for Crisis Management:

iQstor gives you rapid access to our experienced and highly-skilled support staff. Around-the-clock, live telephone support delivers emergency product assistance. iQstor understands the importance of immediately resolving complications. As a client, you benefit from a staff of experienced technicians focused on your account.

Solution Summary:

When you partner with iQstor you gain a competitive advantage because our quality storage solutions are half the cost of the competition. Technology ownership allows us to deliver highly integrated and customized solutions for RFPs or RFQs. With unparalleled service and global distribution, we are the best choice to help you achieve your business goals.



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Take the next step

For additional information on the iQstor solution visit www.iqstor.com or call 1.805.376.1000 ext. 149.